

MAIRE SIGNS MEMORANDUM OF UNDERSTANDING WITH SIMEST TO STRENGTHEN THE COMPETITIVENESS OF SUPPLY CHAIN COMPANIES BY SUPPORTING INVESTMENTS IN TRAINING, SUSTAINABILITY AND TECHNOLOGICAL INNOVATION

- **The "Filiera d'impatto" project aims at supporting the competitiveness of Italian companies within MAIRE's supply chain in international markets**

Milan, 20 March 2025 – **MAIRE** and **SIMEST**, CDP Group's for the internationalization of Italian companies, have signed a Memorandum of Understanding within the "Filiera d'Impatto" project. The project aims at supporting the companies in MAIRE's supply chain on a path of growth, development, and increased competitiveness in both domestic and international markets.

Over 70 small and medium-sized companies representing the Made in Italy attended the presentation event held at MAIRE's headquarters.

The SIMEST "Filiera d'impatto" project is based on the strategic guidelines of the Ministry of Foreign Affairs and International Cooperation. It will provide companies in MAIRE's supply chain with access to subsidized financing for investments in sustainability, digital and technological innovation, as well as for the development of specialized skills. Additionally, the supply chain companies will receive support in analyzing opportunities for optimization and efficiency, identifying new target markets, and planning strategic investments.

MAIRE's supply chain, which operates in 50 countries worldwide and consists of approximately 11,000 Italian suppliers, is one of the fundamental strategic assets for the Group's growth and development on an international scale.

Alessandro Bernini, CEO of MAIRE, commented: "This agreement demonstrates our commitment to providing concrete support to the small and medium-sized enterprises in our supply chain, enhancing their innovative capacity and promoting stable and lasting development with a positive impact on local communities. We are convinced that this agreement with SIMEST is an important step towards a more competitive and responsible future for all the companies involved, and contributes to strengthening the entire Italian economic system."

The CEO of SIMEST, Regina Corradini D'Arienzo, stated: "Supporting supply chain companies is one of SIMEST's central objectives. The 'Filiera d'impatto' agreement, which we have already launched with major Italian industrial champions on a global scale, and which we are signing today with MAIRE, represents a significant step in this direction. Through this collaboration, together with MAIRE, SIMEST will assist various supply chain companies in identifying and implementing the most strategic investments to strengthen their international and sustainable competitiveness. SIMEST will therefore provide the necessary financial support, assisting all companies – particularly SMEs, including those that do not yet export – in selecting the most suitable international geographies for their growth. This approach will make our internationalization tools, developed in collaboration with



Cassa Depositi e Prestiti and under the guidance of the Ministry of Foreign Affairs, more accessible. Moreover, through initiatives such as the 'Misura Africa' – developed with the Ministry of Foreign Affairs as part of the Piano Mattei – we will support innovative and sustainable investments while also promoting the training of skilled African labor. This is a concrete commitment to business development and strengthening relationships with a continent that holds extraordinary growth prospects."

MAIRE S.p.A. is a leading technology and engineering group focused on advancing the Energy Transition. We provide Integrated E&C Solutions for the downstream market and Sustainable Technology Solutions through three business lines: Sustainable Fertilizers, Low-Carbon Energy Vectors, and Circular Solutions. With operations across 50 countries, MAIRE employs over 9,800 people, supported by around 50,000 professionals involved in its project worldwide. MAIRE is listed on the Milan Stock Exchange (ticker "**MAIRE**"). For further information: www.groupmaire.com.

Group Media Relations

Tommaso Verani
Tel +39 02 6313-7603
mediarelations@groupmaire.com

Investor Relations

Silvia Guidi
Tel +39 02 6313-7823
investor-relations@groupmaire.com